

# BUSINESS ADMINISTRATION

*Program Purpose: Students participating in the Business Administration program will expand their knowledge of accounting and business for the purposes of academic transfer, career enhancement, and completion of vocational certificate and degree programs. Students will develop an understanding of the different facets of accounting and business and the contribution they make to the production of goods and services and the standards of living of people, as well as an understanding of the role ethics, social responsibility, and diversity play in business operations. Students will improve their written and oral communication skills, critical thinking skills, and work place skills to enhance their contribution to local, state, and regional economic growth and global competitiveness.*

## Accounting Courses

### ACCT M01 Introduction to Accounting 3 Units

Formerly: ACCT M01A

*In-Class Hours:* 52.5 lecture

*Advisories/Rec Prep:* BUS M30, ENGL M02, and MATH M01

Covers the fundamentals of double-entry bookkeeping and the debit/credit method of recording transactions. Includes the full bookkeeping cycle from recording transactions to preparing financial statements. Emphasizes service enterprises operating as sole proprietorships.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

### ACCT M40 Accounting Ethics 3 Units

*In-Class Hours:* 52.5 lecture

*Advisories/Rec Prep:* MATH M01 and ENGL M02

Explores ethics in the accounting profession. Emphasizes theories of ethics and their applications, the California State Board of Accountancy's rules of ethics, the American Institute of Certified Public Accountants' (AICPA) Code of Professional Conduct, the Public Company Accounting Oversight Board's (PCAOB) ethics standards, implications of the Sarbanes-Oxley Act, and ethical requirements of the Securities and Exchange Commission. Uses case studies to develop students' ability to recognize, analyze, and resolve ethical challenges faced by accounting professionals, as well as their skill in effectively communicating and defending their ethical decision-making.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

### ACCT M50 Principles of Income Taxation 3 Units

*In-Class Hours:* 52.5 lecture

*Prerequisites:* MATH M01 or equivalent

*Advisories/Rec Prep:* ENGL M02

Introduces the principles of federal and California taxation relating to individual income taxes. Emphasizes the preparation of personal tax returns.

**Catalog Notes:** Completion of ACCT M50 and ACCT M51 will help prepare students for the VITA (Volunteer Income Tax Assistance) Certification exam, the CTEC (California Tax Education Council) Registered Tax Preparer exam, and the EA (Enrolled Agent) exam.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

### ACCT M51 Volunteer Income Tax Assistance (VITA) 3 Units

*In-Class Hours:* 35 lecture, 52.5 laboratory

*Advisories/Rec Prep:* ACCT M50 or MATH M01

Introduces the preparation of Federal and California income tax returns and use of tax preparation software. Emphasizes tax topics including capital gains and losses, business income and expenses, the Earned Income Tax Credit (EITC), Child Tax Credit, Child and Dependent Care Credit, filing status, dependency exemptions, basic deductions, and adjustments. Serves the local community as students participating in the Volunteer Income Tax Assistance (VITA) program prepare income tax returns for qualifying individuals at no cost.

**Catalog Notes:** Completion of ACCT M50 and ACCT M51 will help prepare students for the VITA (Volunteer Income Tax Assistance) Certification exam, the CTEC (California Tax Education Council) Registered Tax Preparer exam, and the EA (Enrolled Agent) exam.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**ACCT M52 Taxation of Business Entities 3 Units***In-Class Hours:* 52.5 lecture*Prerequisites:* MATH M01 or equivalent and ACCT M50 or ACCT M51*Advisories/Rec Prep:* ENGL M02

Provides students with a basic understanding of concepts of U.S. federal and state income taxation of business entities including corporations, S-corporations, partnerships, and limited liability companies. Other: Completion of ACCT M50, ACCT M51, ACCT M52, and ACCT M53 will help prepare students for the VITA (Volunteer Income Tax Assistance) Certification exam, the CTEC (California Tax Education Council) Registered Tax Preparer exam, the EA (Enrolled Agent) exam, and portions of the CPA (Certified Public Accountant) exam.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**ACCT M53 Volunteer Income Tax Assistance II (VITA II) 3 Units***In-Class Hours:* 35 lecture, 52.5 laboratory*Prerequisites:* ACCT M50 or ACCT M51*Advisories/Rec Prep:* MATH M01 and ACCT M01 or ACCT M110

Continues the development of preparation and review of basic to advanced Federal and California income tax returns and use of tax preparation software. Develop skill sets of effective Quality Reviewers, Site Coordinators, and Supervisors. Emphasizes tax topics including capital gains and losses, business income and expenses, the Earned Income Tax Credit (EITC), Child Tax Credit, Child and Dependent Care Credit, filing status, dependency exemptions, basic deductions, and adjustments. Serves the local community as students participating in the Volunteer Income Tax Assistance (VITA) program prepare income tax returns for qualifying individuals at no cost. Other: Completion of ACCT M50, ACCT M51, ACCT M52, and ACCT M53 will help prepare students for the VITA (Volunteer Income Tax Assistance) Certification exam, the CTEC (California Tax Education Council) Registered Tax Preparer exam, the EA (Enrolled Agent) exam, and portions of the CPA (Certified Public Accountant) exam.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**ACCT M60 Excel for Accounting 3 Units***In-Class Hours:* 52.5 lecture*Prerequisites:* ACCT M01 or ACCT M110

Examines the use of accounting principles and accounting data analysis using Excel. Includes the creation of professional worksheets, the use of formulae and functions, charts, database, basic macros, and other Excel features with emphasis on accounting as a financial analysis tool.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**ACCT M62 Quickbooks For PCs 3 Units***In-Class Hours:* 52.5 lecture*Prerequisites:* ACCT M01 or ACCT M110

Introduces computerized accounting, integrating the principles of accounting to an automated system in use by many accounting professionals. Includes setting up business books and working with inventory, accounts receivable, accounts payable, payroll, financial statements and reports.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**ACCT M70 Payroll Accounting 3 Units***In-Class Hours:* 52.5 lecture*Prerequisites:* ACCT M01 or ACCT M110*Advisories/Rec Prep:* ACCT M60

Focuses on the application of payroll accounting concepts, procedures and related internal controls. Includes calculation of federal and state payroll taxes and withholdings, preparation and filing of governmental forms, and record keeping systems and procedures.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None

**ACCT M80 Internship in Accounting 1-4 Units**

*In-Class Hours:* 60-240 unpaid cooperative, 75-300 paid cooperative  
*Prerequisites:* Completion of or concurrent enrollment in one course in the discipline and instructor approval. To take this course, contact the Career Transfer Center. Requires orientation session. Students receive one unit of credit for each 60 hours unpaid or 75 hours paid work. May enroll in up to 4 units per semester with a maximum of 16 total units of any type of work experience

Provides on-the-job learning to develop effective work habits, attitudes, and career awareness in paid or unpaid internships that are related to the field of accounting. Involves the development and documentation of learning objectives and the completion of an internship paper, presentation, or project. Includes both workplace supervisor and faculty advisor feedback and/or written evaluations.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Repeatable for Credit:** Course may be taken up to 3 times for credit.

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**ACCT M110 Financial Accounting 3 Units**

*Formerly:* ACCT M02A; ACCT M02B

*In-Class Hours:* 52.5 lecture

*Prerequisites:* MATH M01 or equivalent

*Advisories/Rec Prep:* BUS M30 and ENGL M02

*C-ID:* ACCT 110

Examines financial accounting from both the user and preparer perspective, emphasizing public corporations. Explores accounting as an information system, why it is important and how it is used by investors, creditors and others in making decisions. Emphasizes recording and reporting of business transactions with a focus on the accounting cycle, the application of Generally Accepted Accounting Principles, and the form and content of the basic financial statements. Includes issues relating to asset, liability, and equity valuation, revenue and expense recognition, cash flow, internal controls, ethics, and financial statement analysis.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU, UC

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**ACCT M120 Managerial Accounting 3 Units**

*Formerly:* ACCT M02C; BUS M02C

*In-Class Hours:* 52.5 lecture

*Prerequisites:* ACCT M110

*C-ID:* ACCT 120

Examines how managers use accounting information in decision-making, planning, directing operations, and controlling. Focuses on cost terms and concepts, cost behavior, cost structure, cost-volume-profit analysis, profit planning, standard costs, operational and capital budgeting, cost control, costing systems in a manufacturing environment, performance analysis, and ethics.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU, UC

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**Business Courses****BUS M30 Introduction to Business 3 Units**

*In-Class Hours:* 52.5 lecture

*Advisories/Rec Prep:* ENGL M02

*C-ID:* BUS 110

Provides a multidisciplinary examination of how culture, society, economic systems, legal, international, political, financial institutions, and human behavior interact to affect a business organization's policy and practices within the U.S. and a global society. Focuses on how these influences impact the primary areas of business including: organizational structure and design; leadership; human resource management; organized labor practices; marketing; organizational communication; technology; entrepreneurship; legal, accounting, and financial practices; the stock and securities market; and therefore how they affect a business' ability to achieve its organizational goals.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** B2

**Transfer Credit:** CSU, UC

**UC Credit Limitations:** None

**CSU GE-Breadth:** D

**IGETC:** 4

**BUS M31 Introduction to Management 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30 and ENGL M02

Examines the fundamental concepts of management: planning, organizing, leading, and controlling. Focuses on the role of management and leadership including: planning and decision-making; organizational strategy; innovation and change; organizational design; motivation and performance of organizations, teams, and individuals; and business ethics in the context of a complex and multi-cultural/international environment.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU, UC

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M32 Entrepreneurship and Small Business Management 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30 and ENGL M02 and MATH M01

Focuses on establishing and managing entrepreneurial ventures such as small business, with emphasis on planning, financing, staffing, marketing, site selection, budgeting, legal concerns, and regulatory issues. Considers the rewards and perils of being an entrepreneur and owning a business. The Child Development Permit of Title 5 ECE/CD programs requires this course for Site Supervisors (Option 1) and Program Directors.

**Grade Modes:** Letter Graded, Credit by exam, license etc., Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M33 Business Law 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30 or ENGL M02*C-ID:* BUS 125

Examines the fundamental legal principles pertaining to business transactions. Explores the origins of legal systems, sources of law, and judicial and administrative processes and procedures. Focuses on contract law, including torts, agency, criminal law, business organizations, sales and leases, and ethics.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU, UC

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M35 Sales Techniques 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30 and ENGL M02

Introduces principles of personal selling, including strategies for long-term selling relationships. Focuses on adaptive selling techniques, prospecting, handling objectives, gaining commitment, negotiation, and closing the sale.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M37 Marketing 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30 and ENGL M02

Introduces basic concepts and practices of modern marketing. Includes an overview of marketing, strategic planning, the marketing environment, market research, consumer behavior, target marketing, product, price, distribution, and promotion, and global marketing.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M39 Business Communication 3 Units***In-Class Hours:* 52.5 lecture*Prerequisites:* ENGL M01A or ENGL M01AH Applies to Associate Degree*C-ID:* BUS 115

Applies the principles of ethical and effective communication to the creation of letters, memos, emails, and written and oral reports for a variety of business situations. Emphasizes planning, organizing, composing, and revising business documents using word processing software for written documents and presentation-graphics software to create and deliver professional-level oral reports.

**Grade Modes:** Letter Graded, Credit by exam, license etc., Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M41 Principles of Retailing 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30 and ENGL M02

Examines nature and scope of retailing, methods of merchandising, and attributes of successful retail firms. Covers strategy, multichannel retailing, site locations, pricing, and floor design and layout. Focuses on issues related to careers in retailing, store management, promotional strategies, organizational structure, and customer service.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M70 Introduction to Global Business 3 Units***Formerly:* BUS M40*In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30, ENGL M02, and MATH M01

Provides an introduction to global business, marketing, finance and logistics. Examines how political, economic, and cultural differences affect the global business environment. Introduces issues related to the importing and exporting of goods, supply chain management, and production.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Field Trips:** May be required

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU, UC

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M71 Global Marketing 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30, BUS M70, ENGL M02, and MATH M01

Introduces basic concepts and practices of modern marketing on a global scale. Presents information on the global nature of the marketing process and its impact on the effectiveness of firms entering a new market. Emphasizes market entry strategies, analysis of foreign markets, culture, product design, pricing, distribution, promotion, and sales.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Field Trips:** May be required

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M72 Supply Chain Management 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30, BUS M70, ENGL M02, and MATH M01

Provides a detailed study of the key elements of the global supply chain including industry standards, regulations, documentation, transportation, warehousing and pricing. Examines emerging issues and trends and their impact on tracking and transporting goods.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Field Trips:** May be required

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M73 Import/Export Fundamentals 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* BUS M30, BUS M70, ENGL M02, and MATH M01

Provides an overview of the fundamentals of importing and exporting with an emphasis on export-related programs and the network of government support agencies that are involved in international trade. Focuses on finding new market segments overseas, logistics, documentation, contract administration, terminology, quality control, and payment procedures.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Field Trips:** May be required

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BUS M80 Internship In Business 1-4 Units***In-Class Hours:* 60-240 unpaid cooperative, 75-300 paid cooperative

*Prerequisites:* Completion of or concurrent enrollment in one course in the discipline and instructor approval. OTHER: To take this course, contact the Career Transfer Center. Requires orientation session.

Students receive one unit of credit for each 60 hours unpaid or 75 hours paid work. May enroll in up to 4 units a semester with a maximum of 16 total units of any type of work experience

Provides on-the-job learning to develop effective work habits, attitudes, and career awareness in paid or unpaid internships that are related to the discipline. Involves the development and documentation of learning objectives and the completion of an internship paper, presentation, or project. Includes both workplace supervisor and faculty adviser feedback and/or written evaluations.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Repeatable for Credit:** Course may be repeated up to a maximum of 16 units of credit.

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None



**BUS M140 Business Information Systems 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* ENGL M02*C-ID:* BUS 140

Examines information systems and their role in business. Focuses on information systems, database management systems, networking, e-commerce, ethics and security, computer systems hardware and software components. Emphasizes application of these concepts and methods through hands-on projects developing computer-based solutions to business problems. Course Credit Limitation: CIS M16, CIS M140, and BUS M140 combined, one course.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU, UC**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None

## Business Information Systems Courses

**BIS M10 Microsoft Windows – Introduction 1.5 Units***In-Class Hours:* 26.25 lecture

Provides an introductory understanding of the Microsoft operating system. Examines how this operating system is used to manage applications, folders, and files by the user.

**Grade Modes:** Letter Graded, Credit by exam, license etc., Student Option- Letter/Credit**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**BIS M20 Microsoft Office - Intro. 3 Units***In-Class Hours:* 52.5 lecture

Introduces Microsoft Windows, Word, Excel, PowerPoint and Access. Emphasizes integration features and advanced Object Linking and Embedding (OLE) technology. Student will need access to a computer loaded with Microsoft Office Professional to complete Office exercises. This course begins preparation for the Microsoft Office User certification exam. (Formerly CIS M128.) Applies to Associate Degree.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**BIS M21A MS Word – Intermediate 1.5 Units***In-Class Hours:* 26.25 lecture*Advisories/Rec Prep:* BIS M20*C-ID:* BSOT 121 X

Provides a basic understanding of word processing with Microsoft Word including document creation, formatting, and editing. Covers creating, editing, and formatting business letters, multiple-page reports, newsletters, and cover letters. Includes instruction in complex document creation, construction of tables, use of mail merge, and manipulation of columns and formatting. This course begins preparation for the Microsoft Office User certification exam for MS Word.

**Grade Modes:** Letter Graded, Credit by exam, license etc., Student Option- Letter/Credit**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**BIS M21B Microsoft Word – Advanced 1.5 Units***In-Class Hours:* 26.25 lecture

*Enrollment Limitations:* Current CPR certification for health care provider (American Heart Association) or professional rescuer (American Red Cross).

Provides an advanced understanding of word processing including templates, document review, advanced editing review, and revision control. Covers accessibility, forms, mail merge function, building blocks, and macros. This course begins preparation for the Microsoft Office User certification exam for MS Word Advanced. Recommended Preparation: BIS M20 and BIS M21A. Limitations on Enrollment: Current CPR certification for health care provider (American Heart Association) or professional rescuer (American Red Cross). Applies to Associate Degree.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None**BIS M22A MS PowerPoint – Intermediate 1.5 Units***In-Class Hours:* 26.25 lecture

Provides a basic understanding of presentations using MS PowerPoint including formatting, ordering and editing slides. Covers using shapes, objects, images and media in presentations, as well as using the slideshow and animations to create a flow and pace to a presentation. This course begins preparation for the Microsoft Office User certification exam for PowerPoint. Recommended Preparation: BIS M20. Applies to Associate Degree.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading**Degree Applicability:** Applies to Associate Degree**AA/AS GE:** None**Transfer Credit:** CSU**UC Credit Limitations:** None**CSU GE-Breadth:** None**IGETC:** None

**BIS M23A Microsoft Excel – Intermediate 1.5 Units***In-Class Hours:* 26.25 lecture*Advisories/Rec Prep:* BIS M20*C-ID:* BSOT 122 X

Provides a basic understanding of spreadsheets with Microsoft Excel including spreadsheet creation, formatting, and editing. Covers creating, editing, and formatting financial information, using mathematical formulas and functions to summarize and report numerical information. Includes creation of charts to visually present data.

**Catalog Notes:** This course begins preparation for the Microsoft Office User certification exam (Excel).

**Grade Modes:** Letter Graded, Credit by exam, license etc., Student Option- Letter/Credit

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BIS M23B MS Excel – Advanced 1.5 Units***In-Class Hours:* 26.25 lecture

Provides an advanced understanding of spreadsheets with Microsoft Excel. Includes data validation, advanced charts and tables, conditional formatting, format trouble shooting, and data analysis. This course begins preparation for the Microsoft Office User certification exam (Excel Advanced). Recommended Preparation: BIS M20 and BIS M23A. Applies to Associate Degree.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BIS M24 MS Access – Introduction 3 Units***In-Class Hours:* 52.5 lecture

*Advisories/Rec Prep:* Basic understanding of the use of data information within the Business Information Environment, and experience with Microsoft Word and Excel in the business environment

*C-ID:* BSOT 113X

Provides an understanding of database structure and usage of Microsoft Access. Includes creating tables, queries, form reports, working with different types of data and fields and managing a database. This course prepares the student for the Microsoft Office User Specialist certification exam for MS Access.

**Grade Modes:** Letter Graded, Credit by exam, license etc., Student Option- Letter/Credit

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BIS M25 MS Outlook – Introduction 1.5 Units***In-Class Hours:* 26.25 lecture

Provides a basic understanding of email with Microsoft Outlook. Includes configuration, search options, managing calendars, managing tasks, and managing contact groups. This course begins preparation for the Microsoft Office User certification exam for MS Outlook. Recommended Preparation: BIS M20. Applies to Associate Degree.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**BIS M26 MS Project – Introduction 1.5 Units***In-Class Hours:* 26.25 lecture

*Advisories/Rec Prep:* Preferred understanding the use of Microsoft Office as an application within the business information environment, and of the function of project management in the business environment  
Provides a basic understanding of project management with Microsoft Project. Covers the concepts of tasks, resources, timelines, milestones, constraints, charts and reports.

**Grade Modes:** Letter Graded, Credit by exam, license etc., Student Option- Letter/Credit

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

## Business Information Systems NONCREDIT Courses

**BIS M900 Keyboarding – Introduction 0 Units***In-Class Hours:* 78.75 noncredit

Develops the fundamental skills in the operation of the keyboard. Includes letter, number, symbol, special keys, and the numeric keypad.

**Grade Modes:** Pass/No Pass Grading, Student Option- Letter/Credit

**Repeatable for Credit:** Unlimited.

**Degree Applicability:** Noncredit course; not applicable for degree credit

**AA/AS GE:** None

**Transfer Credit:** None

**BIS M920 Microsoft Office - Introduction 0 Units***In-Class Hours:* 157.5 noncredit

Introduces Microsoft Windows, Word, Excel, PowerPoint and Access. Emphasizes integration features and advanced Object Linking and Embedding (OLE) technology. Student will need access to a computer loaded with Microsoft Office Professional to complete Office exercises. This course begins preparation for the Microsoft Office User certification exam.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Repeatable for Credit:** Unlimited.

**Degree Applicability:** Noncredit course; not applicable for degree credit

**AA/AS GE:** None

**Transfer Credit:** None

**BIS M921A MS Word – Intermediate 0 Units***In-Class Hours:* 26.25 noncredit*Advisories/Rec Prep:* BIS M20

Provides a basic understanding of word processing with Microsoft Word including document creation, formatting, and editing. Covers creating, editing, and formatting business letters, multiple-page reports, newsletters, and cover letters. Includes instruction in complex document creation, construction of tables, use of mail merge, and manipulation of columns and formatting. This course begins preparation for the Microsoft Office User certification exam for MS Word.

**Grade Modes:** Pass/No Pass Grading, Credit by exam, license etc., Student Option- Letter/Credit

**Repeatable for Credit:** Unlimited.

**Degree Applicability:** Noncredit course; not applicable for degree credit

**AA/AS GE:** None

**Transfer Credit:** None

## Hospitality Courses

**HOSP M80 Internship In Hospitality Management 1-4 Units***In-Class Hours:* 60-240 unpaid cooperative, 75-300 paid cooperative*Prerequisites:* Completion of or concurrent enrollment in one course in the discipline

Provides on-the-job learning to develop effective work habits, attitudes, and career awareness in paid or unpaid internships that are related to the hospitality field. Involves the development and documentation of learning objectives and the completion of an internship paper, presentation, or project. Includes both workplace supervisor and faculty advisor feedback and/or written evaluations. Course Credit Limitation: To take this course, contact the Career Transfer Center. Requires orientation session. Students receive one unit of credit for each 60 hours unpaid or 75 hours paid work. May enroll in up to 4 units per semester with a maximum of 16 total units of any type of work experience.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Repeatable for Credit:** Course may be taken up to 3 times for credit.

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**HOSP M100 Introduction to Hospitality 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* ENGL M02 - Introduction to College Writings*C-ID:* HOSP 100

Provides an overview of the structure and financial performances of the hospitality industry; food and lodging, resorts, tourism enterprises, attractions and related operations. Provides an introduction to customer service, cultural/economic trends and career opportunities in the hospitality industry.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**HOSP M120 Hospitality Cost Control 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* HOSP M100*C-ID:* HOSP 120

Provides an overview of the analysis and management of food, beverage, labor and other costs within a hospitality operation. Emphasizes problem solving and application of cost control techniques to maximize profits while managing expenses. Focuses on establishing standards, cost-volume-profit analysis, forecasting, purchasing and storage controls, menu costing and pricing, theft prevention and labor control.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**HOSP M130 Introduction to Food and Beverage Management 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* HOSP M100*C-ID:* HOSP 130

Explores and develops techniques and procedures of management as they relate to commercial and institutional food and beverage facilities. Studies functions of management, marketing, menu development, effective cost controls in purchasing, labor and service techniques.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**HOSP M140 Introduction to Hotel Management 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* HOSP M100*C-ID:* HOSP 140

Provides an introduction to the operations and components of a hotel-resort facility. Focuses on front office, housekeeping, food and beverage, sales and marketing, accounting, property maintenance, human/resource management and information systems.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None



**HOSP M170 Hospitality Supervision and Guest Relations 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* HOSP M100

Provides an overview of the structure and practices of supervision in the hospitality industry: recruiting, hiring, training, retention, discipline, and employee engagement. Presents an introduction to guest relations practices: customer service, conflict resolution, ethics, etiquette, and serving guests with unique and diverse needs.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**HOSP M200 Introduction to Event Management 3 Units***In-Class Hours:* 52.5 lecture*Advisories/Rec Prep:* HOSP M100

Provides an overview of the structure and financial performances of the events industry: social events, corporate meetings, conferences, conventions, and expositions. Covers an introduction to event planning, client management, attendee engagement, cultural/economic trends, and career opportunities in the event industry.

**Grade Modes:** Letter Graded, Student Option- Letter/Credit, Pass/No Pass Grading

**Degree Applicability:** Applies to Associate Degree

**AA/AS GE:** None

**Transfer Credit:** CSU

**UC Credit Limitations:** None

**CSU GE-Breadth:** None

**IGETC:** None

**Note:** Business Administration 2.0, Associate in Science for Transfer effective for students with Fall 2021 and after, catalog rights.

- Business Administration 2.0, Associate in Science for Transfer (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/business-administration-ast-2.0/>)
- Business Administration, Associate in Science for Transfer (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/business-administration-ast/>)
- Hospitality Management, Associate in Science for Transfer (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/hospitality-management-ast/>)
- Business Administration, Associate in Science (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/business-administration-as/>)
- Global Business, Associate in Science (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/global-business-as/>)
- Accounting, Certificate of Achievement (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/accounting-coa/>)
- Business Administration, Certificate of Achievement (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/business-administration-coa/>)

- Business Information Systems, Certificate of Achievement (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/business-information-systems-coa/>)
- Global Business, Certificate of Achievement (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/global-business-coa/>)
- Hospitality Management, Certificate of Achievement (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/hospitality-management-coa/>)
- Accounting, Proficiency Award (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/accounting-pa/>)
- Taxation, Proficiency Award (<http://catalog.vcccd.edu/moorpark/programs-courses/business-administration/taxation-pa/>)

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